



Embracing innovation towards
community transformation in Malawi.

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Inspiration

From Board Members



“Leveraging partnership with various institutions empowers communities and young people in enhancing innovative and effective solution. Through shared resources, expertise and funding, Mzuzu E-Hub enhanced the flow of technology, collaboration, information and innovation among communities, organizations and people.”

Julius Ng'oma
Board Chairperson



“One of Mzuzu E-Hub’s key agenda is to focus on penetrating Malawi’s rural and hard to reach areas with digital skills: and at Mzuzu E-hub, we value equal representation of both male and females in our Programs while being mindful of how females are still lagging in most key areas that hold economic advantages. Therefore, in this year’s programming the Hub deliberately focused on projects that empowered women hence the digital training in Karonga we had an 80% to 20% in favor of women. What excites me is that the women in Karonga showed up, very available, to break the odds.”

Conceptor Bamusi
Board Treasurer



“Innovation is a catalyst for spurring growth. The Hub has instigated the communities to be innovative through the use of technology and this has in turn led to introduction of a community of entrepreneurs who have been exposed to a world of learning and change through digital transformation.”

William Chibwe Jr
Board Secretary



Gratitude from our **Founder & Managing Director**

Dear Friends,

Communities are built and must be sustained-in a better way through INNOVATION...

At Mzuzu E-Hub, we envision young people at the center of private enterprise contributing towards socio-economic development in Malawi and 2022/23 was a reminder of how a community can embrace innovation and go an extra mile...

What's more exciting than 183 emerging entrepreneurs from various sectors including Agriculture (Production, Agro-processing-value addition, manufacturing), ICT and Multimedia, Renewable energy, Water and sanitation-waste management, tourism, education working tirelessly to advance their business concepts in a competitive market whilst creating employment for others.

As we celebrate another year with great strides and milestones achieved, get a glimpse of our major highlights. The Bizcubation program launched in 2019- and now here we are leveraging the model for emerging projects such as "*Youth Transition from poverty to Formal TEVET and Employment*" improving the livelihoods of young men and women in Mzimba, Malawi. As we introduced a hybrid approach towards implementation of the enterprise support model-the Hatch start incubation program and DO-DIGI projects were a reminder that distance should never be a barrier towards beneficiary reach and technology can play a crucial role in enhancing impact. With up to USD24,000 disbursed in seed capital financing to 34 emerging enterprises increasing their productivity and investment readiness.

Inspired yet? Mzuzu E-Hub hosted the very first MalawiUP! Startup Connect Week bringing up to 300 stakeholders towards enhancing collaboration and advancing digital technology innovations across Malawi. There is always a clear gap in technology adoption-BUT-it is vital to showcase progress and here is where we introduce you to the

FUTURE-M Hackathon – Malawian youth co-created 20 technology innovations providing solutions in internet safety, integrated case management and child protection, accountability, disaster risk management and climate change, and youth voice.

And the climax of it all- since 2020, Mzuzu E-hub has been implementing the Digital Skills for All (DS4All) project model – we celebrate the establishment of two tech hubs in Rumphi and Karonga districts. What's better than a renewed partnership with Malawi Government through Public Private Partnership Commission under the Digital Malawi project funded by the World Bank and a new partnership with LENOVO Foundation under the TransforME initiative?.

Not every day do we mobilize communities- do we celebrate even the smallest milestones achieved in embracing innovation. Our beneficiary communities have shown us how being visionary, passionate and innovative can contribute towards transformation-MINDSET to ACTION.

My heartfelt gratitude to our amazing support partners, implementing partners, and dynamic team working tirelessly to improve the livelihoods of young men and women across Malawi.

Together, lets embrace innovation towards transforming communities

- Wangiwe Jonna Kambuzi



Mzuzu E-Hub' envisions...

Young people at the center of private enterprise driving social and economic development in Malawi.

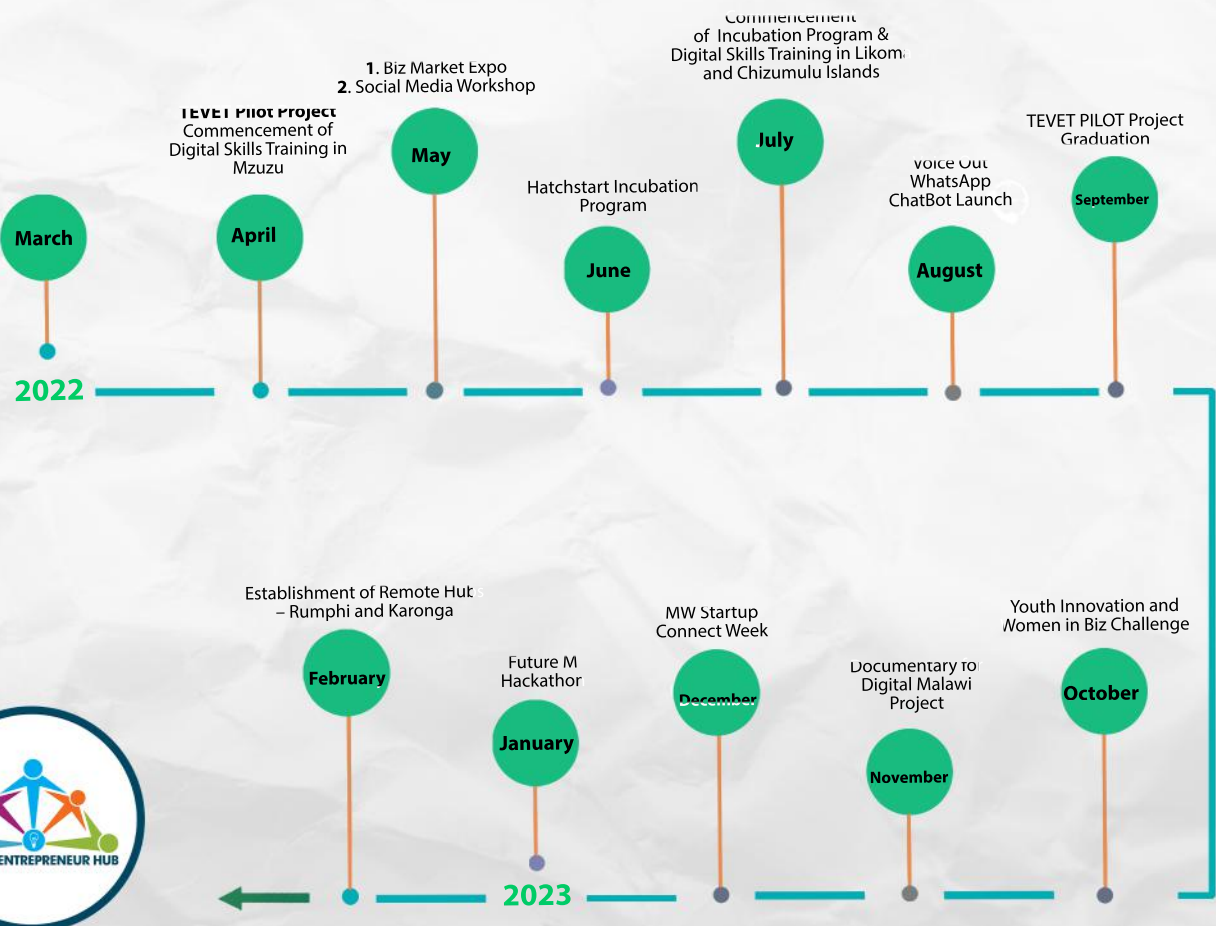
And we take pride in our mission...

of providing capacity building, linkages and networks for youth led startup and early-stage businesses in order to amplify their growth and success.

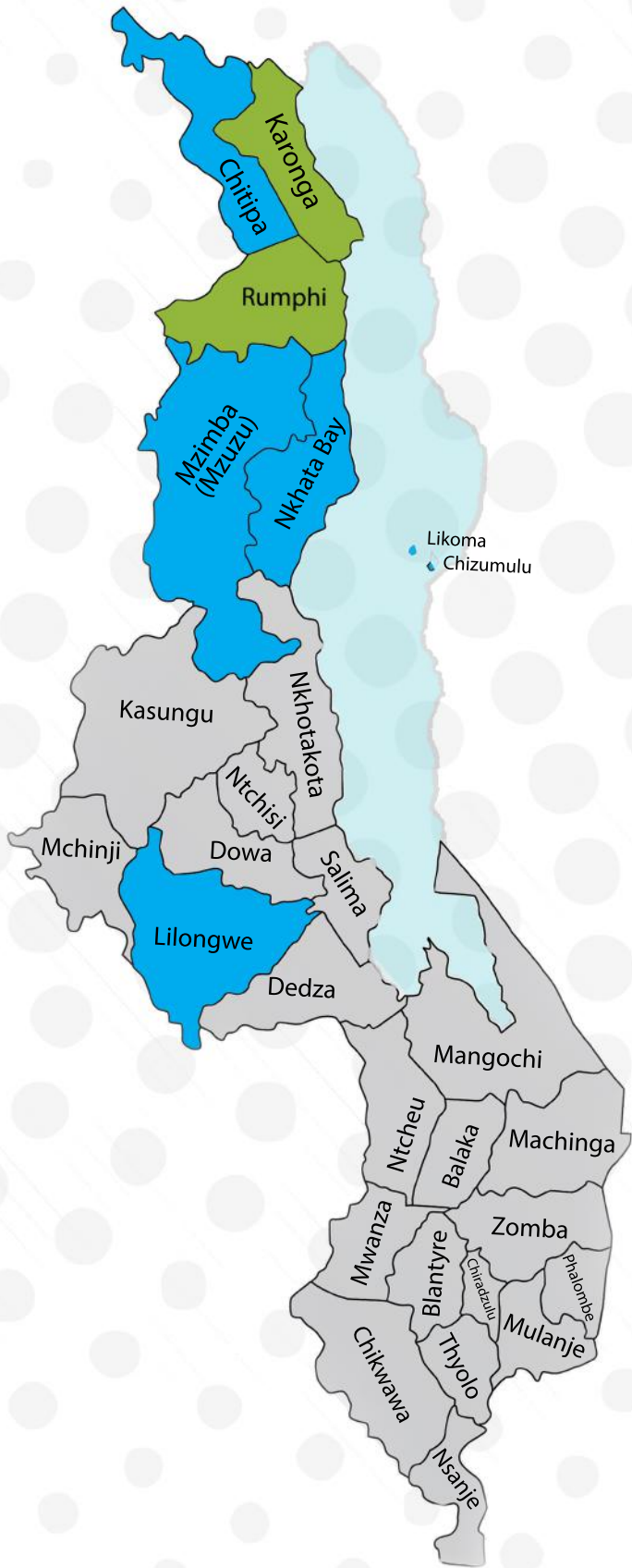
And the values we work by are...

Entrepreneurship Resilient Growth Teamwork
Digital Strategy Tech Designs Opportunity
Ideas Visionary Collaborative
Dynamic Innovative Information
Futuristic Startup Interactive
Plan Passionate Community

Major Highlights Timeline



Scaling across Malawi



21 Districts Virtually reached.
 - Districts Mzuzu E-Hub has reached virtually.

7 Centres Established
 - Likoma
 - Chizumulu
 - Mzuzu City
 - Mzimba
 - Nkhatabay
 - Chitipa
 - Karonga

2 Remote Hubs established in:



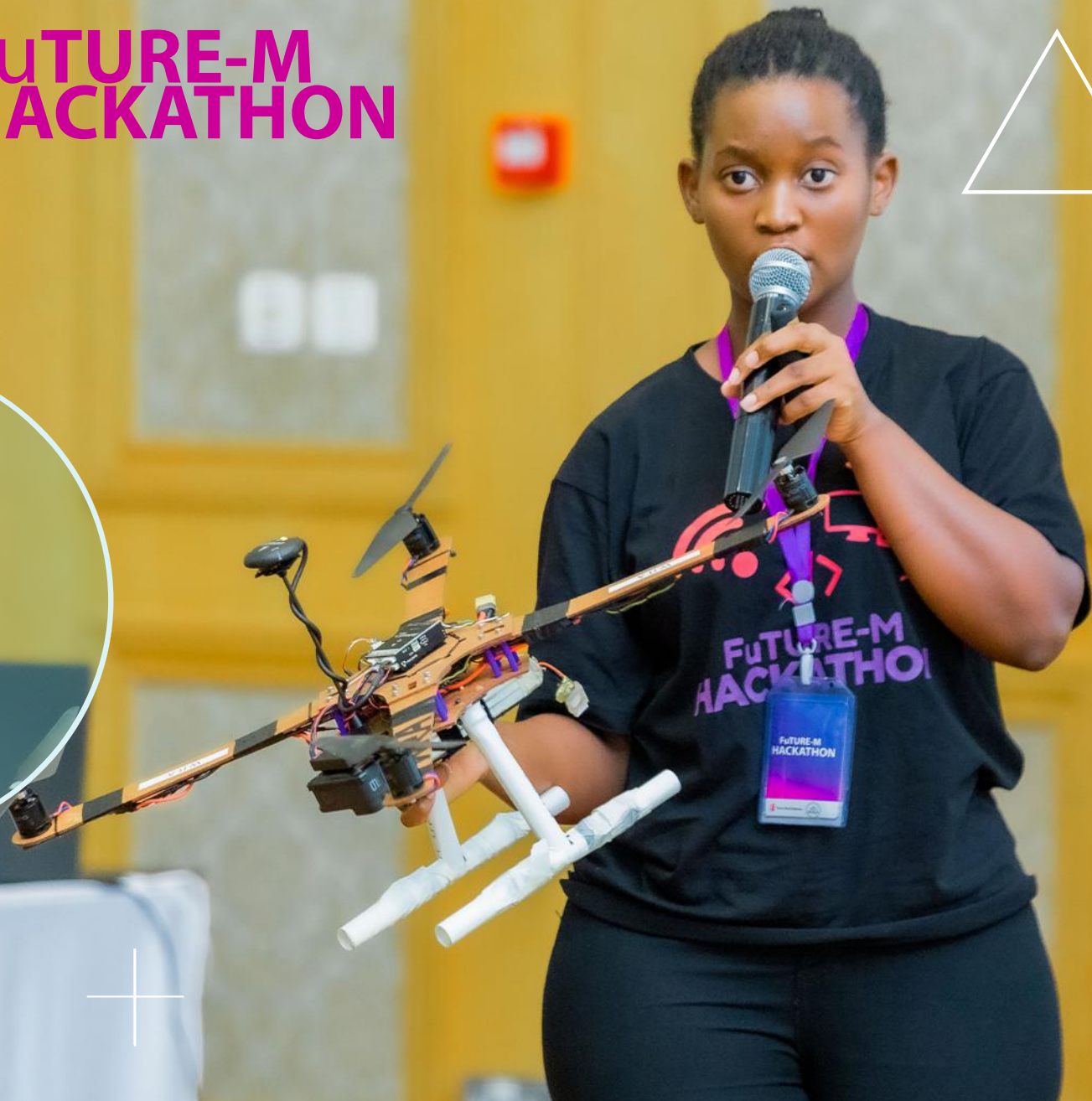
Rumphi District



Karonga District



FUTURE-M HACKATHON



The Furthering Technology Use for Children's Rights and Empowerment in Malawi (FuTURE-M) hackathon engaged youths across Malawi with the aim of advancing the adoption of technology enabled solutions for various challenges affecting children and youth in Malawi in thematic areas of Internet Safety, Youth Voice, Disaster Risk Management and Climate Change, Integrated Case Management and Child Protection and Accountability.

Unique solutions for flood prone areas included creating devices that could sound an alarm or make a phone call to residences within a certain radius to alert them of high rising waters that can lead to floods, saving many lives that are lost during such disasters.

Other solutions centred around creation of websites and USSD to help disseminate information on climate change among

children and youth keeping them engaged through the use of Arlo, Climate ChatBot Assistant, online climate centralised forum, text messages, e-mails and blockchain.

We also saw the use of a web-based solution that would read for blind students to enhance inclusivity and diversity for learners who are blind; uniquely designed solution, user-friendly, offline usage, convert spoken words into text, administers online oral exams.

“Creative Problem Solving was a major highlight for me. The Future M Hackathon enabled me to think outside the box, devise unique approaches and come up with creative solutions which helped me develop my problem- solving abilities and boosted my critical thinking skills” - Angella Shumba.

The “MalawiUP! Startup Connect Week” took place from the 13th-16th December 2022 in Lilongwe hosted by Mzuzu E-Hub in partnership with Make-IT in Africa, a project implemented by the Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH on behalf of the German Federal Ministry of Economic Cooperation and Development bringing together local and national innovation enablers and digital visionaries across Malawi to stimulate closer collaboration to promote innovation and entrepreneurship in the country.



Clicks and Start Ups



Hack the Gap



Tech it Out Lilongwe



HUB Collab Event

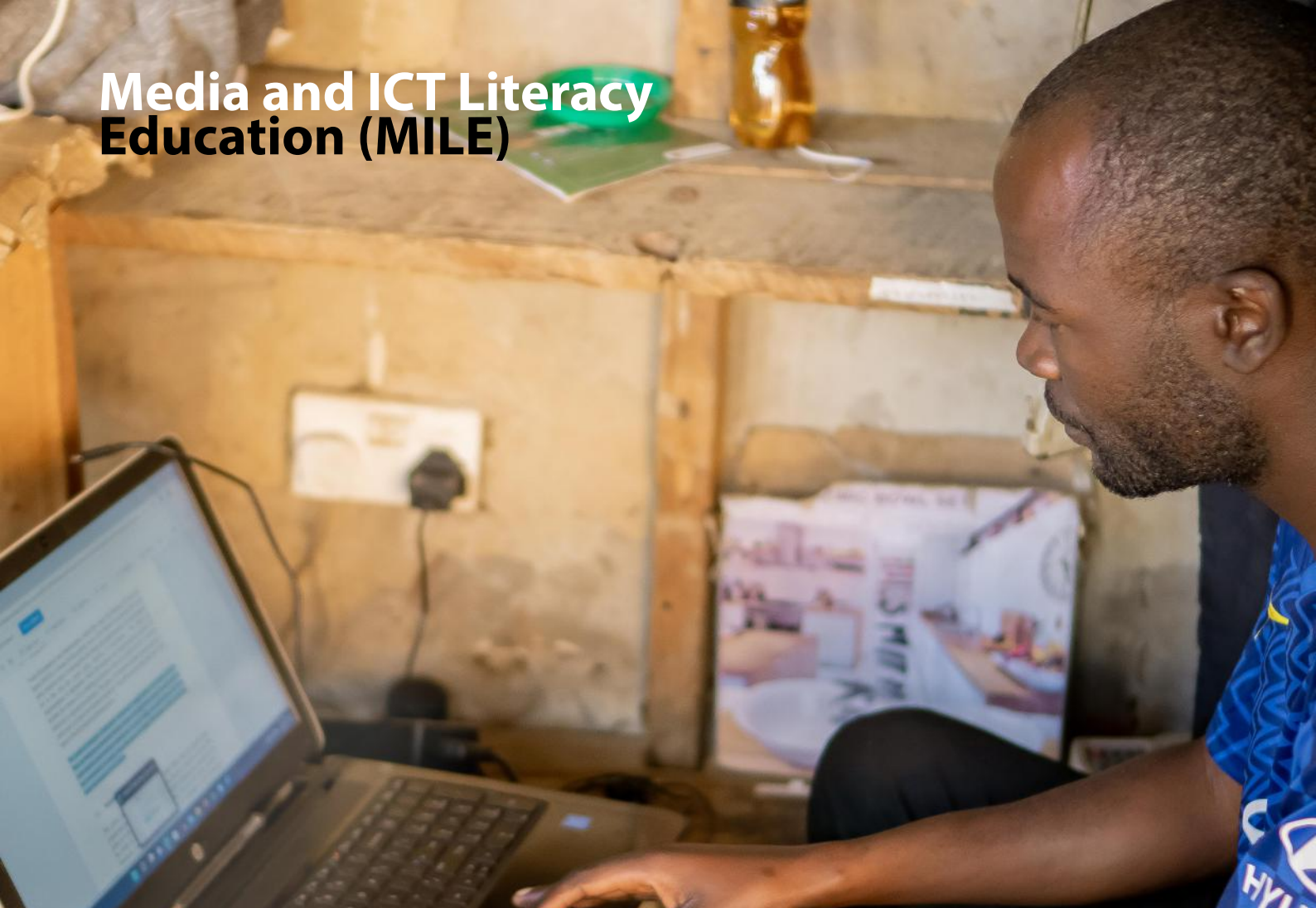
“Make IT in Africa believes in the catalytic power of African Innovations and Digital technologies for inclusive environments. Together we aim to strengthen local and national innovation enablers and digital visionaries to stimulate closer collaborations to promote innovation and entrepreneurship in Malawi.”

- Gerrold Dreyer and Lorraine Davis
(MAKE IT IN AFRICA Team)

“This was a great event; so many different diverse participants showed up. It was great for networking and it would be great for the ecosystem if there was more of such events regularly.”

- Eugene Maseya
(Nxt Gen)

Media and ICT Literacy Education (MILE)



Broadening digital skills for Malawian youths

Kajani a Bachelor's degree holder in Social Sciences from Livingstonia University, who usually works on part time basis with different organizations in monitoring and evaluation, was using hard copy questionnaires to collect data.

This was time consuming for Kajani. To simplify his work, he needed to refine his digital skills thus he enrolled for various online courses.

While doing online courses to sharpen his skills, he came across a digital skills training opportunity organized by Mzuzu E-Hub as part of a Digital Malawi Project funded by World Bank through the Malawi Government under the Public Private Partnership Commission (PPPC).

Through the project, Mzuzu Entrepreneur Hub supports women, children and young people gain digital skills through access to information, digital skills trainings and provision of platforms for active participation.

Kajani applied for this digital skills program in 2022 and believed the training would provide him with skills suitable for his monitoring and evaluation work.

After his application was successful he attended the four weeks intensive training and covered a range of topics including; data management, graphic designing, website designing, end user computing, digital marketing and computer coding.

"Going to the training, my focus was on data management, However, since there was a range of topics, I also focused on graphic designing and website designing because I saw that these two were relevant to my work."

Kajani also expressed that the skills he gained boosted his confidence and reduced time spent on data collection and analysis.

Bizcubation



Madalitso Makombola is a 28 year old tech enthusiast and has a diploma in information communications technology. After completing school and a period of unsuccessful job-hunting attempt, he decided to use his school gained skills and knowledge and co-founded a company called the World-Wide Joint Discovery which offers photography and videography using drone technology.

Makombola and his colleague mapped various sectors of society and they ventured into the fishing and tourism sector using their drone system technology for fish mapping.

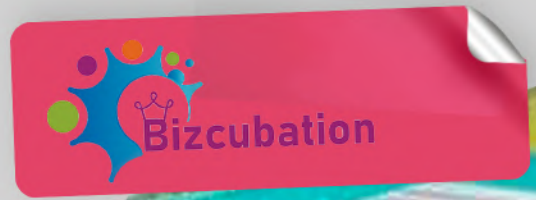
The greatest challenge for their company was finding funds to aid them in procuring equipment suitable for that sector.

When the Bizcubation program called for applications Madalitso applied and gained

knowledge in business model canvas and learnt how to be investment ready, after which his business was awarded a seed capital funding enabling him to purchase a water drone for fish mapping. A first step towards realising a dream of supporting fish farmers in Usisya area in Nkhatabay.

"The prize money helped our company procure this drone system which we are using drones for fishing and ecotourism. In fishing, it is helping issues of overfishing and at the same time we are using it to let fishermen know which areas have matured fish."

This is part of the support Mzuzu E-Hub is giving to emerging entrepreneurs in accessing capital financing and investment opportunities, growth and sustainability.



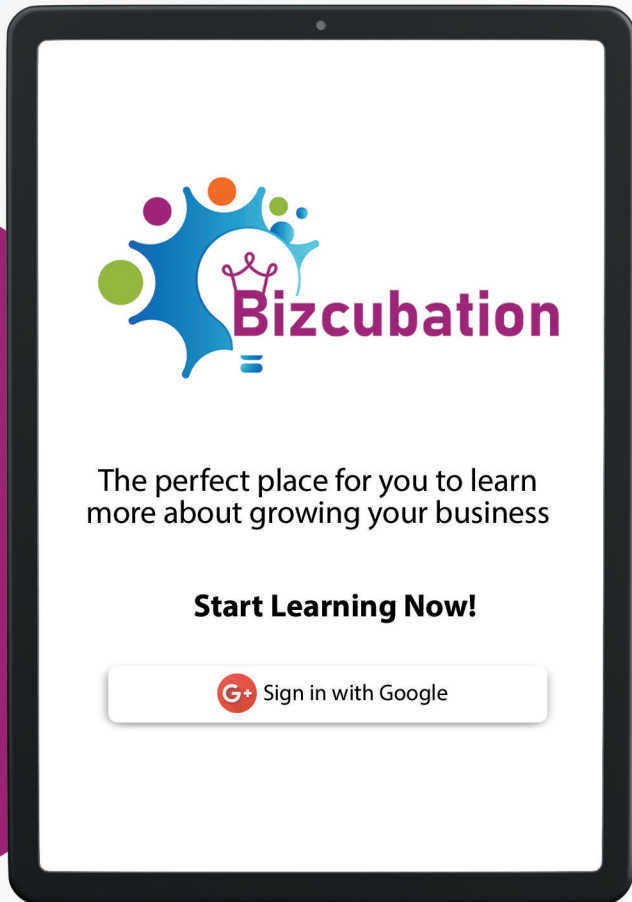
Solar Solution Services

"The knowledge gained through participation in the Bizcubation Program helped us in writing a business plan which reached the target customers of resort centres and institutions and increased the growth of our customer base. We are currently working with the Diocese at their new hostels opposite Mzuzu Stadium with a big system of 18 big panels rated at 480 Watts and a 7.5 KVA. The business model that we developed during our incubation is the one that enabled us have confidence to submit to large institutions and we are successful in our transactions."

Wati Mbewe,
- Co-Founder Solar Solution Services

Digital Solutions for our Community

INTRODUCING THE BIZLEARN APP



In the comfort of your home



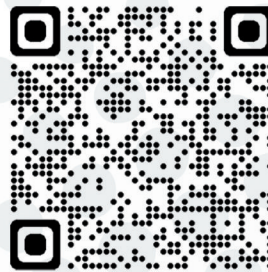
At your own convenient time



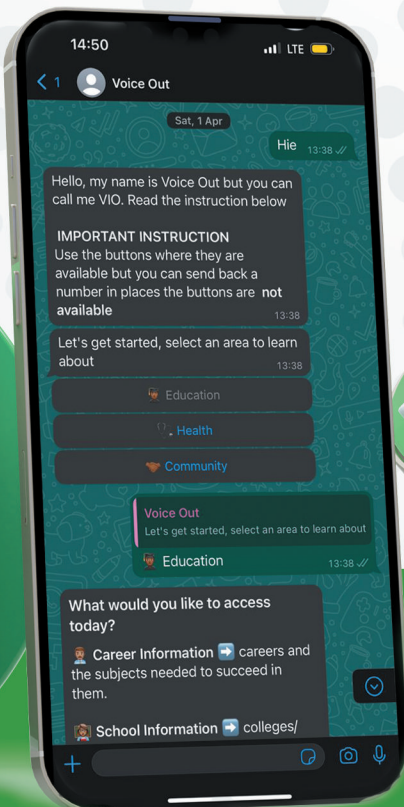
Compatible with android devices

The BizLearn Application provides access to capacity building training and assessment. The self-paced learning application was created and first utilised during the 2022 Bizcubation cohort.

This app provides vast knowledge to entrepreneurs seeking to advance understanding on topics like; **Leadership, Business model, Branding, Finances** and many more.



Scan the QR code to access the app.



Voice Out Whatsapp Chatbot

A platform seeks to improve youth and children's participation in community structures by providing information and real time interaction on social services issues such as; Education and Health.

The application also acts as an issue collector from young people and children to duty bearers for action.

Interact with us on

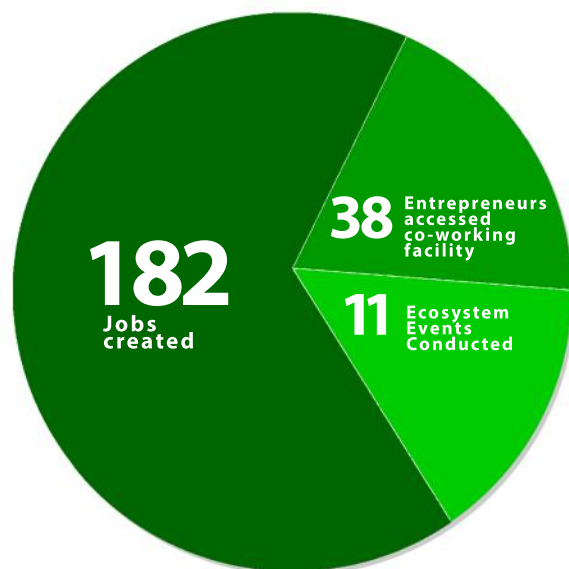
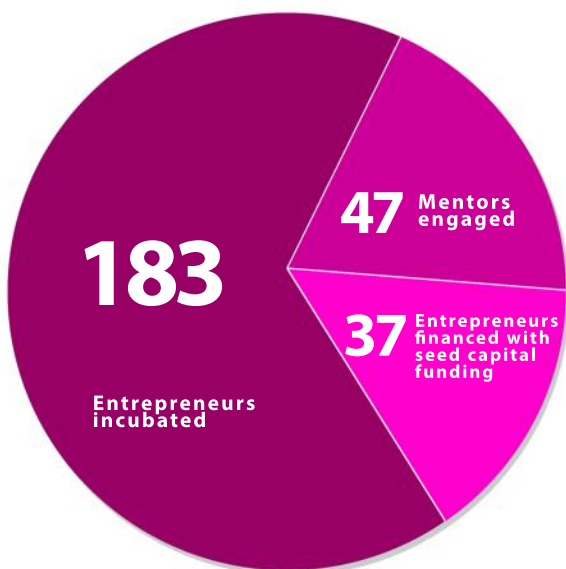
+265 883 40 43 25

CONTACT



Impact in Numbers

Bizcubation



- **1600** Applications received.
- **USD 23,160.43** funds dispersed.



Impact in Numbers

Mile

2799 Youths reached through information sessions



15 kids trained in computer coding



224 Youths trained in digital skills



- Innovators Financed with **USD7,000.00**
- Mile Project Impact 2022/23

Our Financials 2022/23

Income

MK

USD

Grants and sponsorship	327,620,891.97	316,160.08
Project Management	7,039,000.00	6,792.76
Business Consultancy	14,022,836.17	13,532.29
Co-working space/ Conference Hire	1,819,100.00	1,755.46
Total income	343,462,828.14	331,447.84

Expenditure

Bizcubation	96,677,000.00	93,295.05
Mile	90,398,446.00	87,236.13
Administration	84,997,032.89	82,023.67

Total Expenditure	272,072,478.89	262,554.86
Surplus for the year	71,390,349.25	68,892.97

Our Board



Julius Ng'oma
Board Chairperson



William Chibwe Jr
Board Secretary



Conceptor Bamusi
Board Treasurer

Meet our dynamic team



Wangiwe Joanna Kambuzi
Managing Director



Bruno J. Mwalwanda
Finance and
Administration Manager



Litness Chaima
Communication and
Engagement Manager



Tommy Banks
Business Development
Manager



Vincent Mbisa
Resource Mobilisation
Manager



Sheko Kaponda
Finance Advisor



McDonald Chikusi
Monitoring, Evaluation
and Learning Coordinator



Kate Kumwenda
Business Development
Officer



Juliet Manda
Technical Integration
Officer



Sylvia Mhango Banda
Finance
and Administration
officer



Mariane Breton
Youth Engagement
and Mentorship Advisor



Cosmas Richard
Office Assistant



Gift Chimwendo
Technical Integration
Officer



Bright Selemani
Procurement and
Logistics Officer



Alexander Gombar
Digital Content Creator



Blessings Chipeta
Logistics Officer

Highlighting Moments

From our team



"Great things in business are never done by one person. There are done by a team of people" - **Bruno Mwalwanda, Finance and Administrative Manager**



"One of the major highlight about working with Mzuzu E-Hub, is that my current job has been a perfect entry-level role and I have learnt so many things from the organisation which has been helpful to me" - **Bright Selemani, Procurement and Logistics Officer**



"I love working at Mzuzu E-hub because I believe in the hub's mission, in the context of empowering and building young entrepreneurs. It is an honour to be part of such a dynamic team and witness first hand the hard work that the whole team puts into the hub's programs and works to fulfill this mission" - **Alexander Gombar, Digital Content Creator**



"My major highlight working at/for Mzuzu E Hub is meeting creative, ambitious, and visionary young entrepreneurs who are committed to advancing technology and climate resilience in their businesses to positively impact their communities. Supporting young entrepreneurs, hand in hand with a passionate and hardworking team, gives me hope for the future!" - **Mariane Breton, Youth Mentorship and Engagement Advisor**



"Working with this vibrant team is a great opportunity to grow at a personal level. Meeting young entrepreneurs and helping them realise their goals is another fulfilling moment. This has helped me appreciate how much effort and dedication the youth put in to make things happen." - **Litness Chaima, Communication and Engagement Manager**



"Working with Mzuzu E-hub has been an extraordinary journey of personal growth and career development. Together, we have forged new paths, embraced challenges, and achieved milestones, reminding us that with dedication and support, the possibilities are truly limitless." - **McDonald Chikusi, MEL Coordinator**

Inspiration

From Partners

“Mzuzu E-Hub has helped meet our objectives by impacting the youth in remote areas in the northern region through digital skills and entrepreneurship training and recognizing best innovators through sub grants. They have also managed to reach out to women for knowledge awareness in technology. They have so far managed to train about 700 youths and women in digital skills and provided sub grants to over 20 beneficiaries.”

- **Beatrice Kachepa**, ICT Partnership Analyst. **DIGMAP-PPPC**

“Mzuzu E Hub has the connection with the innovation ecosystem and the major highlight is how it taps from this diverse ecosystem to capacitate, inspire and mentor the young innovators. It's one thing to know the ecosystem but it is another to tap from it the ones that are relevant and practical to inspire, coach and mentor the young entrepreneurs. Mzuzu E Hub has shown both.”

- **Chrispine Botha**, Innovations Manager. **Save the Children International**

“Mzuzu E-Hub has demonstrated a strong commitment to contribute to improving the lives of young people and expand their economic participation in several sectors and value chains of the Malawi economy. Being a young adventurous and dynamic social enterprise, Mzuzu E-Hub is well positioned to facilitate access to business development opportunities and services for young and talented Malawians. The organization remains a key partner of WUSC in our mutual goals of improving the social and economic well being of young people.”

- **Godfrey Mphande**, Malawi Country Director. **WUSC Malawi**

“It has been a pleasure to see the dedication Mzuzu E Hub has to providing digital skills training and support to startups for students and entrepreneurs in Malawi. The team, ably led by Ms Kambuzi, is committed to leveraging their understanding of the local context and relationships with local stakeholders to empower young talent. I look forward to seeing the continued positive impact Mzuzu E Hub will have in the future.”

- **Temwa Msiska**, Program Officer. **Segal Family Foundation**

OUR PARTNERS



A Government of Malawi project supported by the World Bank Group



OUR MENTORS



In 2022/2023 Mzuzu E-Hub raised **\$508,483.32 USD** we managed to achieve such progress through our partners and mentor's endless support to our cause.

We Thank You!!!



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